

Laurence Nicholson

CMC Accredited and IoP Qualified Civil & Commercial Mediator

MY BACKGROUND & EXPERIENCE

Business/Commercial, Civil, Community, Neighbour, Landlord/Tenant

I have lived or worked (and often both) and immersed myself in the cultures in 27 countries and every continent bar 2, worked in many capacities with 52 companies from start-up to global household names across almost every industry, and in all 3 sectors. I have dined and played sport with A-List movie stars, and watched missiles go over my head whilst being shot at. ALL of which, plus other experiences, has made me who I am today.

Why does this matter?

When I add this to over 35 years of business and corporate consulting experience within legal, finance, procurement, technology services, and global programme delivery services, and I combine it with formal mediation and negotiation training, a legal academic background, an accounting qualification, qualified counselling & psychotherapy skills and experience of building, and operating, a number of consulting firms, it enables me to provide a somewhat unique omni-dimensional approach to dispute resolution and negotiation.

MY SKILLS & ATTRIBUTES

I consider myself as non-judgmental as my multi-cultural immersions described above have enabled me to be open minded and empathic to the stress and impacts of disputes on each party. In addition to being a Qualified Civil and Commercial Mediator, I specialise in coaching emotional intelligence, as well as non-verbal communication.

Over the last 20 years I have experienced being both a Landlord and a Tenant, and have been involved in such disputes both personally as a party, and as an advisor, negotiator and Paralegal.

I have spent much of my corporate career advising on correct and tight contract structure, so have a deep understanding of how contracts should be compiled, which gives me a deep insight into the areas and issues which are generally those where disputes arise.

I have negotiated contract changes for national level government contracts in excess of £25m, in order to avoid dispute and damage to the relationship.

I have also both been through, and supported others going through, divorce from a legal and negotiation perspective, and have seen the benefit of the impartiality of a Mediator first hand.

I provide mediations, co mediations or, where I am conflicted or where requested, I can approach experienced specialist mediators that I am connected with through the Mediator Network.

What this means for you is that I can assist with any type of Civil or Commercial mediation, in any location and can help source a venue if required, and depending on your preference, the Mediations can be conducted by telephone, online, or in person in a safe environment.

Basically, I bring a breadth of experience to the table. My counselling skills enable me to listen and allow parties to be heard. I am not a judge and I do not act like one. I mediate in an informal and

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relaxed manner. I do not push the parties to meet with each other unless they wish to do so, and both agree. I am a firm believer in facilitative mediation, meaning that **I only control the process**.

FEES

I operate on the following set of rates, split evenly between the parties, unless otherwise agreed:

Claim amounts up to £50,000 - £800 for up to 8 hours (generally 0900 – 1700). Each additional hour required will be charged at £120.

Claim amounts over £50,000 – a fee will be negotiated based on the claim amount.

MY MEDIATION TRAINING

Civil & Commercial Mediation programme delivered by HuntADR and accredited by the Civil Mediation Council (CMC) and HuntADR.

Member of the Institute of Paralegals (IoP) Qualified Mediator network (Q.Med.Pa)

See my website for my Complaints Policy, Insurance Details, and other methods to contact me.

<https://ncgmediation.com>

Regions I practice in

UK, EU, Global

Core Practice Areas

Civil, Commercial

Memberships

Member of the Mediator Network

Member of the Mediator Directory

Member of the Institute of Paralegals

Member of COMSGATEWAY Mediator Marketing Network

Languages Spoken Fluently

English